

Herd Owner:

Designator: Manufacturing

Phone 023-8820452

Supplier Number:

**Table 1: Your Herds Milk Deliveries to Glanbia for 2016/2017**

Month	Litres			Fat %			Protein %			SCC ('000)			Total Cows	
	2017	2016	Diff '16-'17	2017	2016	Diff '16-'17	2017	2016	Diff '16-'17	2017	2016	Diff '16-'17	2017	2016
Jan	0	0	N/A	0	0	N/A	0	0	N/A	0	0	N/A	29	32
Feb	3,024	2,561	18.1%	4.31	4.3	0.01	3.31	2.99	0.32	195	51	144	32	36
Mar	16,537	15,806	4.6%	4.16	4.24	-0.08	3.04	3.14	-0.1	54	105	-51	33	34
Apr	22,431	18,282	22.7%	3.94	4.02	-0.08	3.28	3.21	0.07	87	126	-39	36	34
May	24,715	21,534	14.8%	4.03	3.93	0.1	3.26	3.29	-0.03	96	164	-68	37	33
Jun	27,222	24,818	9.7%	4.02	3.84	0.18	3.25	3.29	-0.04	94	184	-90	37	32
Jul	21,552	19,813	8.8%	3.99	3.81	0.18	3.26	3.31	-0.05	148	185	-37	36	32
Aug	19,719	18,062	9.2%	4.24	4.02	0.22	3.48	3.34	0.14	115	187	-72	35	32
<b>SubTot</b>	<b>135,200</b>	<b>120,876</b>	<b>11.9%</b>	<b>4.06</b>	<b>3.97</b>	<b>0.09</b>	<b>3.27</b>	<b>3.26</b>	<b>0.01</b>	<b>102</b>	<b>159</b>	<b>-57</b>	<b>34</b>	<b>33</b>
Sep		19,785			4.4			3.66			178			32
Oct		12,132			4.63			4			160			32
Nov		3,951			4.96			4.13			151			31
Dec		0	N/A		0	N/A		0	N/A		0	N/A		29
<b>Total</b>		<b>156,744</b>			<b>4.1</b>			<b>3.39</b>			<b>161</b>			<b>32</b>

**Table 2: Milk output per month for 2016/2017**

Month	Total Milk Solids			Milk Output - Total Cows					
	Fat + Protein (Kg)			Litres / Cow / Day			Fat + Prot Kg / Cow / Day		
	2017	2016	Diff '16-'17	2017	2016	Diff '16-'17	2017	2016	Diff '16-'17
Jan	0	0	N/A	0	0	N/A	0	0	N/A
Feb	237	192	23.6%	3.38	2.54	33.1%	0.26	0.19	36.8%
Mar	1,226	1,201	2%	14.32	13.28	7.8%	1.06	1.01	5%
Apr	1,668	1,361	22.5%	22.25	19.2	15.9%	1.65	1.43	15.4%
May	1,856	1,601	15.9%	23.86	23.31	2.4%	1.79	1.73	3.5%
Jun	2,038	1,822	11.9%	21.02	22.16	-5.1%	1.57	1.63	-3.7%
Jul	1,608	1,452	10.8%	21.38	22.11	-3.3%	1.6	1.62	-1.2%
Aug	1,568	1,369	14.5%	20.12	20.16	-0.2%	1.6	1.53	4.6%
<b>SubTot</b>	<b>10,200</b>	<b>8,998</b>	<b>13.4%</b>	<b>16.71</b>	<b>15.14</b>	<b>10.4%</b>	<b>1.26</b>	<b>1.13</b>	<b>11.5%</b>
Sep		1,642			17.67			1.47	
Oct		1,078			13.54			1.2	
Nov		370			4.55			0.43	
Dec		0	N/A		0	N/A		0	N/A
<b>Total</b>		<b>12,087</b>			<b>13.53</b>			<b>1.04</b>	

Milking Cows Avg.		
2017		
Num	Ltr/Cow	MS/Cow
29	0	0
23	4.7	0.37
29	16.3	1.21
35	22.9	1.7
37	23.9	1.79
37	21	1.57
37	20.8	1.55
35	20.1	1.6
	17.2	1.3



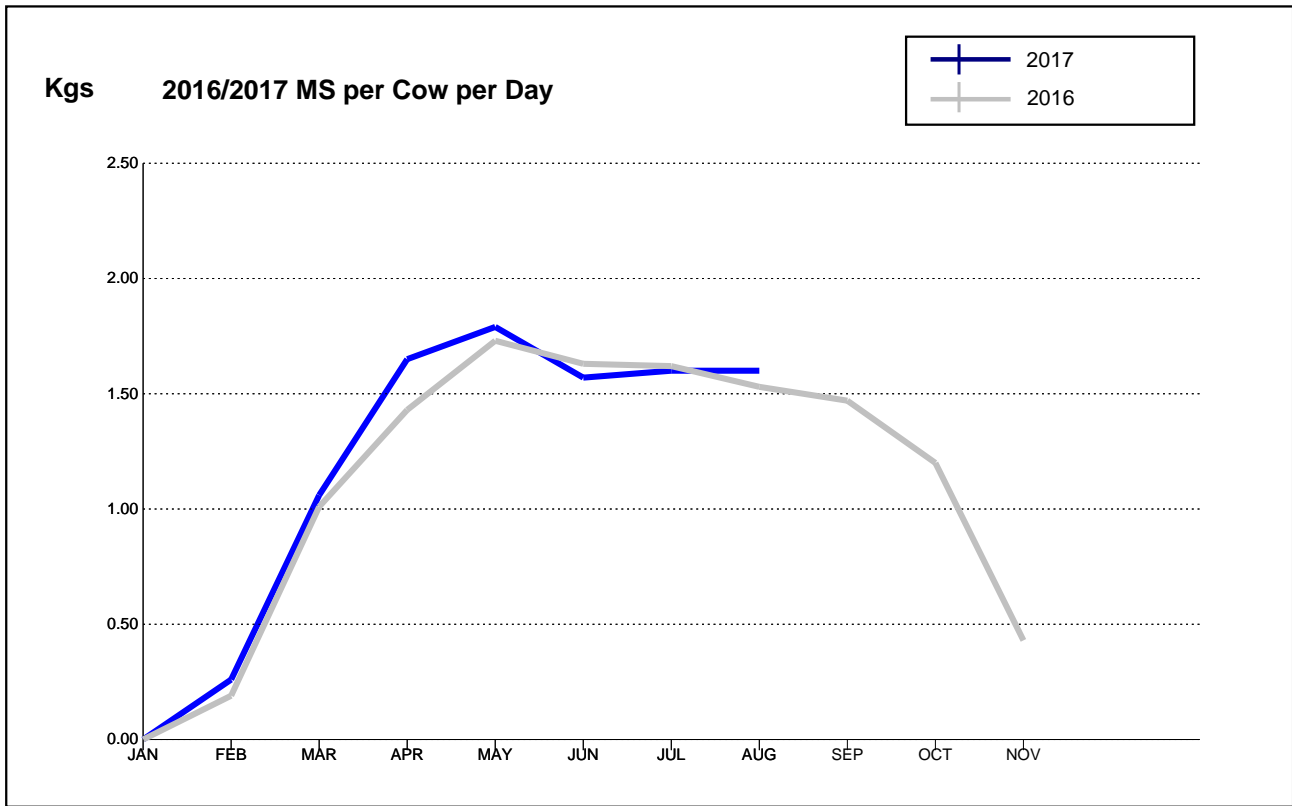
**Note:** To get other useful Herd Management reports, join up to HerdPlus at [www.icbf.com](http://www.icbf.com) or Lo-Call 1850-600-900

Data will only be accurate when Dry-off dates are recorded

**Table 3: Glanbia/ICBF Performance Score Card**

	Your Herd	Glanbia Average	Glanbia Top 10%	Your Rank out of 100	Your Star Rating <sup>1</sup>
<b>Milk performance for 2017 (Jan - Aug) based on Glanbia data</b>					
<b>Fat + Protein (Kg/cow)</b> Average Fat and Protein yield per cow for your herd	300	277	343	61%	* * * *
<b>Litres per Cow per Day</b> Avg litres of Milk per cow from Jan - Aug 2017	16.71	15.35	18.8	65%	* * * *
<b>Fat % to end August 2017</b> Weighted average Fat % from Jan - Aug 2017	4.06	3.96	4.2	75%	* * * *
<b>Protein % to end August 2017</b> Weighted average Protein % from Jan - Aug 2017	3.27	3.41	3.54	9%	*
<b>Average Milk Price (cpl) Incl. VAT</b> Average milk price received from Jan - Aug 2017, (Includes Bonuses/Penalties, Excludes Levies)	34.5	35	36.6	38%	* *
<b>SCC (,000 cells/ml)</b> The weighted average Somatic Cell Count for Jan - Aug 2017	102	147	73	72%	* * * *
<b>Fertility &amp; Calving data based on HerdPlus 2017 Calving Report</b>					
<b>Calving Interval (days)</b> Average number of days between successive calvings for cows calved during the period	395	386	365	26%	* *
<b>Spring 6 Week Calving Rate</b> Number of cows/heifers calved within the first 6 wks (30) as a proportion of all cows calved during the Spring (36)	83%	68%	88%	82%	* * * * *
<b>% with known Sire and Calving Survey recorded</b> Calves where sire (17) and calving survey (0) are recorded as a proportion of all births during the period (41)	21%	58%	100%	27%	* *
<b>%AI bred replacements</b> Calves born in the period from dairy AI (6) as a proportion of dairy females born (7)	86%	55%	100%	57%	* * *
<b>% of Heifers Calved at 22-26 months</b> No. of heifers calved (5) that were between 22 & 26 months of age (8)	63%	68%	100%	32%	* *
<b>EBI Statistics based on the latest HerdPlus EBI report 2017</b>					
<b>Herd EBI (2017)</b> Average EBI for Cows (31) with EBI data	€60	€74	€103	25%	* *
<b>EBI of 2017 Inseminations</b> Weighted Average EBI of dairy AI bulls recorded in Summer 2017	€109	€189	€243	10%	*
<b>Table of Terms</b>					
<b>Glanbia Average</b>	The average performance of all Glanbia Suppliers				
<b>Glanbia Top 10%</b>	The top 10% cut off point of all Glanbia Suppliers				
<b>Your Rank out of 100</b>	Your performance expressed across all Glanbia herds eg. 1% = Bottom Supplier, 50% = Average Supplier 100% = Top Supplier				
<b>Your Star Rating</b>	Your performance is displayed in stars e.g. 1 star is bottom 20% and 5 stars = top 20%				
<b>Eligible Cows</b>	Number of dairy cows in the herd on August 2017				
<sup>1</sup> * = 0 - 20%    ** = 21 - 40%    *** = 41 - 60%    **** = 61 - 80%    ***** = 81 - 100%					

### Milk Solids per Cow per Day 2016-2017



### Monthly Somatic Cell Count (SCC) 2016-2017

