

## 25% DISCOUNT BOOKING FORM

\*For all prepaid bookings received by Monday 25th June 2018

**Pre-booking is essential** as places are limited and tickets will be issued on a first come basis.

Book \_\_\_\_\_ member(s) at €50 €40 each. Total: € \_\_\_\_\_

Book \_\_\_\_\_ non member(s) at €100 €80 each. Total: € \_\_\_\_\_

Cheque enclosed: € \_\_\_\_\_

### ATTENDING DELEGATE CONTACT DETAILS

NAME (DELEGATE 1): \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

NAME (DELEGATE 2): \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**YOU CAN REGISTER AND AVAIL OF THE ABOVE DISCOUNTED RATES IF YOU REGISTER AND PAY BEFORE MONDAY 25<sup>TH</sup> JUNE.**

To avail of this offer:

- Make a prepaid booking online [www.irishgrassland.com](http://www.irishgrassland.com)
- Post this prepaid booking form and your cheque to: Discounted DAIRY Registration, IGA, Cookstown, Kells, Co. Meath

### DISCUSSION GROUP DEAL (for groups of 10+ members):

€40 per head for discussion groups of 10+ members who book and prepay in one payment in full before Monday 25th June (strictly no late applications accepted after this special offer date).

### SUMMER TOUR FEE INCLUDES:

- Attendance at Dairy Summer Tour
- Copy of the proceedings
- Breakfast rolls & tea or coffee for everyone who arrives before 8.45am
- Lunch
- Bus transfers between farms
- Please note that as part of its initiative to attract new members the conference attendance fee for non-members also includes one year's FREE membership to the Irish Grassland Association worth an amazing €60! (This offer is available for all new d/d memberships only)

**So, if you are thinking of attending then book today and don't miss out on these excellent offers!**

 Irish Grassland Association IGA  @IrishGrassland

Web: [www.irishgrassland.com](http://www.irishgrassland.com) Tel: 087 9626483

# FARMER CREDIT LINE

## 9/10 AIB FARMER CREDIT LINE APPLICATIONS APPROVED

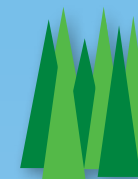
JAMES, DAIRY FARMER.

**WE'RE BACKING BRAVE**



**WARNING: THE COST OF YOUR REPAYMENTS MAY INCREASE.**

The customer received a gratuity. Lending criteria, terms and conditions apply. Credit facilities are subject to repayment capacity and financial status and are not available to persons under 18 years of age. Security may be required. Allied Irish Banks, p.l.c. is regulated by the Central Bank of Ireland.



# Irish Grassland Association

## Dairy Summer Tour

24th July 2018 - West Cork

*Achieving high financial performance from dairying*



 **BOOK EARLY**  
For Discounted Tickets



## Programme for the day

8.15 am	Registration at Cloughdub GAA Pitch. Breakfast rolls and tea/coffee for everyone who arrives before 8.45 am
9.00 am	Depart by bus to first farm
9.45 am	Arrive at first farm Opening address by Jan Jensma, Irish Grassland Association President
12.30 pm	Return for lunch
2.00 pm	Depart by bus to second farm
4.30 pm	Return to car park



### B&B RATES 'QUOTE IGA'

€50 pps (twin double triple)  
€90 Single occupancy  
€25 pp 3 course dinner option

Phone 021 4208400  
[www.orielhousehotel.ie](http://www.orielhousehotel.ie)



**Kevin Ahern,  
Shinagh Dairy  
Farm, Bandon,  
Co. Cork**

Farm manager Kevin Ahern runs the leased 78 ha Shinagh Dairy Farm since its conversion in 2011. All of the land comprises the milking platform. During the conversion of the farm from beef to dairy, this former AI bull station saw the construction of a roadway and water network, extensive reseeding, conversion of

slatted sheds to cubicle accommodation and the construction of a new milking parlour.

Farm stocking rate is 2.8 LU/ha comprised almost entirely of dairy cows. Replacement heifers are contract reared from three months of age and return to the farm in calf at 21 months.

Calving interval last spring was 370 days with 92% of the herd calved in the first 6-weeks and a median calving date of February 18th. In 2017, the 232-strong dairy herd produced 392 kg of milk solids per cow (4.54% fat; 3.79% protein) with 1,200 kg milk solids produced per hectare platform. Achieving a long lactation is underpinned by compact calving and most of the herd is milked through to the end of November. Only first calvers and thin cows are dried off at the end of October. The high quality cubicle housing on the farm facilitates indoor milking into late autumn.

The cost of the initial conversion required an initial investment of €820,000 in 2011. According to Kevin, 'The purpose of establishing the farm was to allow the West Cork co-ops to investigate the feasibility of such an initiative on a converted farm. During the Summer Tour visit to our farm, we'll discuss the profitability and more particularly the return on investment being achieved'.



**Conor Kelleher,  
Rearour, Aherla,  
Co. Cork**

Conor and Josie Kelleher farm 57 ha at Rearour, Aherla, Co. Cork. Most of the farm is owned. The milking platform comprises 41 hectares. Overall stocking rate this year is 2.8 LU/ha with the milking platform grazing an average of 142 crossbred dairy cows. In 2017 the cows yielded 527 kg milk solids per cow (4.50% fat; 3.75% protein). Calving interval that year was 378 days and the median calving date was 17<sup>th</sup> February. Last year the farm grew over 16 tonnes of grass dry matter per hectare.

The past four years has been a period of rapid specialisation on the Kelleher farm. To achieve a high level of farm profitability, herd size has been increased following quota removal from 89 in 2014 to the current 142 dairy cows. Replacement heifers are reared on the out farm with surplus grass harvested for pit silage.

'Specialising in dairying has allowed me to concentrate on the most profitable enterprise on the farm. The opportunity to purchase an 11 hectare piece of land in 2015 adjacent to the milking platform has also allowed me to expand the size of the dairy herd', said Conor.

During the Summer Tour visit to the Kelleher farm, the focus will be on achieving a high net farm profit per hectare.



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For Discounted Tickets